

**PRESS RELEASE**

8/03/2023

## **MOBILIZE AT FLOTAUTO 2023: FLEET CHARGING, SHARING AND MANAGEMENT**

**Grande Halle de la Villette - Stand A39**

Increasing vehicle and energy prices, changing regulations, new mobility needs... On March 9, Mobilize will showcase the solutions it has to support fleet operators, helping them to accelerate efforts to plan ahead for challenges facing the industry.

**Mobilize services are centred around three main areas for vehicle fleets: charging, sharing, and management.**

- Charging with Mobilize Power Solutions: a charging solutions specialist for advice, installation, or operations, making the transition to electric vehicles (EV) easier.
- Sharing with Mobilize Share: for optimised use of each vehicle, Mobilize Share is used for employees to share vehicles for work-related and personal use.
- Management through Mobilize Fleet Connect: a connected mobility management platform that helps professionals reduce costs and paves the way for more eco-responsible driving.

### **Recharging fleets with Mobilize Power Solutions**

Mobilize Power Solutions helps professionals accelerate their transition to sustainable mobility:

- **advising companies** on the right strategy to adopt according to their specificities, needs and objectives: fleet composition and usage, financing, ...energy optimization... This support can even include the production of solar energy;
- **deploying** customised, turnkey electric vehicle **charging solutions** (light, commercial, and heavy-duty vehicles);
- **implementing technical maintenance and operational services**, including user billing.

See the story '[making the switch to an electric vehicle fleet – advice on choosing the right vehicles and charging solutions](#)'

Mobilize Power Solutions makes life easier for professionals with packaged offers that include:

- a **supervision platform** for the management of vehicle recharging but also for the management of the fleet of charging stations, both in companies and at employees' homes;
- the **Mobilize Business Pass**: it gives access to charging stations at work, at home and when travelling thanks to a European network of more than 400,000 charging points, including 50,000 in France;
- the **Mobilize Power Solutions app**, when coupled with the Mobilize Business Pass, can be used to locate charging points and terminals suited to the vehicle, and therefore to better plan trips by accounting for necessary stops.

## Mobilize Power Solutions Recharge your fleet ...



**At work**



**At home**



**On the way**

### **Fleet sharing with Mobilize Share**

For professionals, Mobilize Share offers a wide range of electric, hybrid or internal combustion-engine vehicles **for rental**, with a **fully customisable** (users, duration, private use, ...) **digital journey** dedicated to meet the needs of companies and their employees.

#### Mobilize Share with 24/7 Self-Service

Mobilize Share is an innovative mobility solution that covers new uses and helps tackle environmental challenges, by helping to:

- **optimise the management of corporate fleets**: user-friendly service for employees and easy implementation for fleet managers: no more service desks, before/after photos for car inspections, ...
- **increase vehicle sharing** by allowing employees to use them for personal use;
- **reduce the environmental footprint**.

Mobilize Share is available in France with more than 50 companies and 25 cities.

## Mobilize Share with 24/7 Self-Service



**Self-Service rental**  
24h/24 - 7d/7



**100% digital**  
via the app



**Rental by the hour or day**



**Small or medium**  
distances



**In the Renault network and in**  
the heart of cities

*\* App available for free on the App Store or Google Play*

## Mobilize Share through dealerships

For occasional needs, thanks to the vast spread of the Renault network, renting a vehicle is easy, no matter where you are:

- in France, it takes only 18 minutes on average to travel to the nearest dealership,
- more than 10,000 vehicles available,
- a range that covers all needs: city, family, SUV, and LCV.

## Mobilize Share through dealerships



**Booking directly in agency (Renault network)**  
or  
on <https://share.mobilize.fr>



**Rental from 24 hours to 1**  
month



**More than**  
500 agencies



**Medium or long distances**

Mobilize Share is based on **glide.io**, a Mobilize ecosystem start-up. It develops digital tools for optimal fleet management, harnessing technology adapted to all types of vehicles.

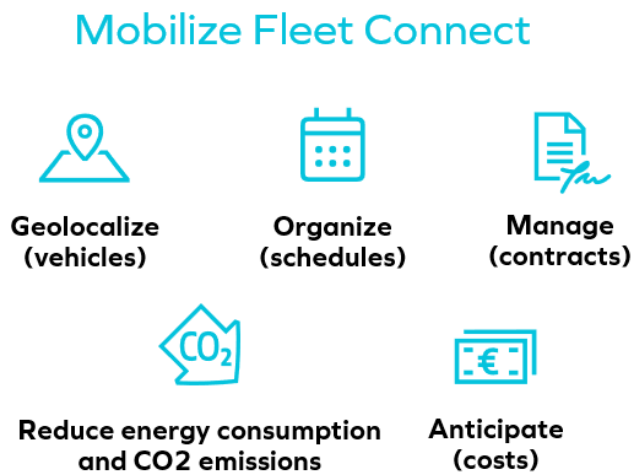
At Flotauto 2023, teams will showcase the Mobilize Share service with an electric model Megane E-Tech equipped with glide.io technology: vehicle booking, inspection, opening, and locking.

## **Managing fleets with Mobilize Fleet Connect**

Thanks to Mobilize Fleet Connect, Mobilize provides fleet managers with a professional solution for **real-time access to fleet data**.

Mobilize Fleet Connect provides simplified and intelligent **management of vehicle, usage and location data**. The app provides comprehensive control: cost planning, vehicle downtime, energy consumption, and CO2 emissions.

The service can be used upstream to optimise planning of a company's mobility needs, thereby helping keep costs under control.



## **About Mobilize**

Mobilize, the brand of Renault Group dedicated to new mobility, offers a wide range of services around the vehicle thanks to an integrated technological platform: financing, insurance, payments, fleet management, energy, maintenance, and refurbishing. Built around open ecosystems, Mobilize encourages a sustainable energy transition, in line with Renault Group's goal of achieving carbon neutrality in Europe by 2040, and its ambition to develop value from the circular economy.

For more information, visit [mobilize.com](https://mobilize.com) or follow Mobilize on sur [Twitter](#) and [LinkedIn](#).