

MOBILIZE

BEYOND AUTOMOTIVE

PRESS RELEASE
14/11/2022

MOBILIZE LAUNCHES MOBILIZE DRIVER SOLUTIONS, ITS ONE-STOP SHOP FOR RIDE-HAILING PROFESSIONALS, IN PARIS



- Mobilize Driver Solutions, which has been up and running in Madrid since June, is now available for ride-hailing professionals in Paris.
- It is an all-inclusive deal including the full-electric Mobilize Limo and a comprehensive range of services tailored to ride-hailing drivers and fleets.
- With Mobilize Driver Solutions, professionals can keep a handle on their budget and are assigned to a single correspondent covering all their requirements.
- The solutions encompass a choice of timeframes and mileages.

Mobilize is offering Parisian taxi and other ride-hailing professionals [Mobilize Driver Solutions](#), a full deal including the all-electric Mobilize Limo and services suited to their needs. The deal has been available in Madrid since June 2022 and has now reached its second city, Paris.

A full solution designed for ride-hailing professionals

True to its DNA – providing sustainable, accessible and affordable mobility solutions – Mobilize is offering ride-hailing professionals a service that keeps their budget under control, spares them unpleasant surprises and keeps the formalities simple by assigning a single correspondent to each customer.

Mobilize Driver Solutions comprises:

- **Mobilize Limo, a full-electric saloon that comes with the manufacturer's warranty,** which also covers the battery, for the duration of the contract (up to 300,000 km)
- **Comprehensive insurance for transport of paying passengers,** including roadside repairs and towing
- **Maintenance in an assigned dealership,** covering labour and parts, including wearing parts such as **tyres**
- A **fast track** at the assigned dealership's garage
- A Mobilize business pass to **charge the car's battery** at more than 10,700 terminals in the Greater Paris area
- **24/7 roadside assistance**
- A **courtesy vehicle** for personal use if the customer's vehicle is in the garage for over 24 working hours, and **financial compensation** to rent a replacement vehicle for professional use

Monthly payments for a Mobilize Driver Solutions deal start at €1,249.16 plus tax per month (€1,499 including tax), for 50,000 km a year, on the 3-year lease. The solutions include a choice of distances (50,000 to 75,000 km/year) and timeframes (3 months to 3 years).

Quick availability of vehicles

Customers can sign up in minutes on driversolutions.mobilize.fr, and the first vehicles will be delivered this December.

People who want to try out Mobilize Limo before signing up will be able to contact professional drivers trained by Mobilize, who will be the first to drive Limo in Paris. The contact details of the drivers and an appointment schedule will be available at the beginning of December.

"The all-in-one Mobilize Driver Solutions deal was designed to make ride-hailing professionals' lives easier and to bring them peace of mind. The process is simple, their budget is under control, and the Limo electric saloon is a comfortable work tool they can count on," says **Laurence Bechon, director of mobility services at Mobilize.**

Mobilize Limo: a vehicle perfectly suited for passenger transport

Mobilize Limo offers a safe and seamless driving experience. And thanks to its all-electric powertrain, it can also drive in low-emissions zones. So the driver and passenger can enjoy the silence, responsiveness, smoothness and all the other upsides of electric mobility.

Limo's 450 km range (WLTP) is suited to ride-hailing professionals' daily needs, and the car comes with a DC charger for a 250 km top-up in 40 minutes – about as long as a lunch break.

Mobilize Limo comes with a full range of driving aids to make chauffeurs' jobs easier, including adaptative cruise control, lane departure warning and lane keep assist, pedestrian sensors triggering automatic emergency breaking, and a vehicle-nearby warning in reverse.

For passengers, Limo offers generous and rewarding space that will satisfy even the most demanding customers. The boot can hold 500 litres, partly because the spare wheel is fitted as standard under the car.

Positive feedback since the launch in Madrid

Mobilize signed its first Mobilize Driver Solutions contract with Cabify, a company in Madrid, in June 2022. After driving almost 500,000 km in Madrid, the drivers share their satisfaction regarding the suitability of Limo for their needs, especially due to its range, comfort and habitability, as well as the efficiency of the service provided by RRG Madrid.

Mobilize Driver Solutions will reach other European cities in the coming months.

About Mobilize

Mobilize, the Renault Group brand dedicated to new mobilities, offers a wide range of vehicle-based services through an integrated technology platform: financing, insurance, payments, energy, maintenance, and refurbishment. Built around open ecosystems, Mobilize champions a transition towards sustainable energy solutions, as outlined in Renault Group's goal of achieving carbon neutrality in Europe by 2040 and fostering growth within the circular economy. For more information, visit mobilize.com or follow Mobilize on [Twitter](#), [Instagram](#) and [LinkedIn](#).